

IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA

GABE BEAUPERTHUY, et al.,	)	Case No. 06-715 SC
	)	
Plaintiffs,	)	ORDER GRANTING PLAINTIFFS'
	)	MOTION TO COMPEL
v.	)	<u>ARBITRATION</u>
	)	
24 HOUR FITNESS USA, INC., a	)	
California corporation dba 24 HOUR	)	
FITNESS; SPORT AND FITNESS CLUBS	)	
OF AMERICA, INC., a California	)	
corporation dba 24 HOUR FITNESS,	)	
	)	
Defendants.	)	
	)	

**I. INTRODUCTION**

Before the Court is a Motion to Compel Arbitration filed by Plaintiffs Gabe Beauperthuy, et al., ("Moving Plaintiffs")<sup>1</sup> against Defendants 24 Hour Fitness USA, Inc. and Sport and Fitness Clubs of America, Inc. (collectively "24 Hour Fitness" or "Defendants"). ECF No. 432 ("Mot."). Plaintiffs filed an amendment to the Motion on October 14, 2011. ECF No. 449 ("Am. Mot."). Defendants filed an Opposition, and Moving Plaintiffs filed a Reply. ECF Nos. 452 ("Opp'n"), 454 ("Reply"). For the following reasons, the Court GRANTS Moving Plaintiffs' Motion.

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<sup>1</sup> As further explained below, the instant Motion, as amended, is brought by a subset of the named Plaintiffs in this action. Moving Plaintiffs are Gabe Beauperthuy, John Davidsson, Lindsay D'errico, Anne Dillon, Nathaniel Fennell, Patrick A. Frey, Heidi Gabalski, David L. Guy, Nathaniel Hoelk, David Kaipi, Andrew W. Newcomb, Steve Orrico, Adam Sherrill, Evan Sooper, Kimberly S. Struble, and Christopher Vincent. ECF No. 449 ("Am. Mot.") at ii-iii.

1 **II. BACKGROUND**

2 The Court has issued numerous prior orders detailing the  
3 procedural and factual background in this dispute. See ECF Nos.  
4 28, 66, 124, 190. In short, Plaintiffs -- former and current  
5 employees of 24 Hour Fitness -- filed this suit in 2006 alleging  
6 that 24 Hour Fitness denied them overtime payments in violation of  
7 the Fair Labor Standards Act, 29 U.S.C. §§ 201 et seq. ("FLSA").  
8 See First Am. Compl. ("FAC"), ECF No. 33, ¶¶ 85-97. In 2007 and  
9 2008, the Court conditionally certified two classes under the FLSA:  
10 a class of former managers and a class of former personal trainers  
11 who worked for 24 Hour Fitness after November 14, 2001. ECF Nos.  
12 124 (conditionally certifying manager class), 190 (conditionally  
13 certifying trainer class). On February 24, 2011, the Court granted  
14 Defendants' motion to decertify both classes and dismissed all  
15 class members other than the named Plaintiffs. ECF No. 428  
16 ("Decert. Order"). The Court noted that the fifty-eight named  
17 Plaintiffs should inform the Court within sixty days whether they  
18 wished to proceed to trial on an individual basis or seek  
19 resolution of their claims via the arbitration provisions of their  
20 respective employment contracts. Id. at 41.

21 On March 21-25, 2011, about thirty days after the  
22 Decertification Order, Plaintiffs' counsel filed "Demand[s] and  
23 Claim[s] for Individual Arbitration" on behalf of 983 claimants --  
24 some of whom are named Plaintiffs and some of whom are former class  
25 members -- with Judicial Arbitration and Mediation Services  
26 ("JAMS"), Inc., in San Francisco.<sup>2</sup> Mot. at 2; Kloosterman Decl.

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27  
28 <sup>2</sup> As the operative arbitration clause does not specify a location  
for arbitration, Plaintiffs' counsel chose JAMS in San Francisco

1 Ex. A ("Sample Demand").<sup>3</sup> The demands sought arbitration of all  
2 claimants' claims pursuant to an arbitration agreement contained in  
3 the 2001 version of 24 Hour Fitness's employee handbook ("the 2001  
4 Agreement"). Mot. at 1. The 2001 Agreement specifies that the  
5 parties agree to arbitrate disputes in accordance with the Federal  
6 Arbitration Act ("FAA"). However, the Agreement does not specify  
7 where disputes shall be arbitrated. See Kloosterman Decl. Ex. I  
8 ("2001 Agreement"). Copies of the arbitration demands were served  
9 on Defendants contemporaneously with their filing at JAMS. See  
10 Kloosterman Decl. Ex. G.

11 In a letter dated April 1, 2011, counsel for Defendants  
12 indicated that they would not agree to proceed with arbitration in  
13 San Francisco. Id. Ex. D. They argued that some claimants'  
14 employment was not governed by the 2001 Arbitration Agreement, but  
15 rather by subsequent arbitration agreements set forth in the 2005  
16 and 2007 employee handbooks (respectively, "the 2005 Agreement" and  
17 "the 2007 Agreement"). Id. The 2005 and 2007 Agreements, unlike  
18 the 2001 Agreement, provide that arbitration shall take place in  
19 the geographic vicinity of the place where the dispute arose or  
20 where the claimant last worked for 24 Hour Fitness. Id.

21 On April 25, 2011, Plaintiffs filed the instant Motion,  
22 seeking to compel arbitration on behalf of the 983 claimants here  
23 in the Northern District of California. Mot. at 1. Significantly,  
24 on October 14, 2011, Plaintiffs amended the Motion so that it now  
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26 because it is located within this judicial district and because  
27 Defendants' national headquarters are also located in this  
district. Mot. at 3.

28 <sup>3</sup> John C. Kloosterman ("Kloosterman"), attorney for Defendants,  
filed a declaration in support of the Opposition. ECF No. 453.

only seeks to compel arbitration on behalf of sixteen individuals, all of whom are named Plaintiffs who ceased working for 24 Hour Fitness while the 2001 Agreement was still in effect (the "Moving Plaintiffs"). Am. Mot. at ii.

### III. LEGAL STANDARD

The Court's jurisdiction to resolve disputes stemming from an arbitration agreement derives from the FAA. 9 U.S.C. §§ 1 et seq. The FAA provides that written arbitration agreements "shall be valid, irrevocable, and enforceable, save upon such grounds as exist at law or in equity for the revocation of any contract." Id. § 2. Section 4 of the FAA, which governs petitions to compel arbitration, provides:

A party aggrieved by the alleged failure, neglect, or refusal of another to arbitrate under a written agreement for arbitration may petition any United States district court which, save for such agreement, would have jurisdiction . . . of the subject matter of a suit arising out of the controversy between the parties, for an order directing that such arbitration proceed in the manner provided for in such agreement.

9 U.S.C. § 4 ("Section 4"). Upon a showing that a party has failed to comply with a valid arbitration agreement, the Court must issue an order compelling arbitration in the district in which the petition was filed. Cohen v. Wedbush, Noble Cooke, Inc., 841 F.2d 282, 285 (9th Cir. 1988) (emphasis added); 9 U.S.C. § 4.<sup>4</sup>

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<sup>4</sup> Defendants argue that a party's refusal to arbitrate must be "unequivocal" before a court may issue an order compelling arbitration. Opp'n at 9-12. The "unequivocal refusal" standard originated in PaineWebber Inc. v. Faragalli, 61 F.3d 1063, 1066 (3d Cir. 1995), where the Third Circuit stated that "an action to compel arbitration under the [FAA] accrues only when the respondent unequivocally refuses to arbitrate, either by failing to comply with an arbitration demand or by otherwise unambiguously

1 **IV. DISCUSSION**

2 As an initial matter, the parties do not dispute that the 2001  
3 Agreement is valid and enforceable and that Moving Plaintiffs'  
4 claims fall within the scope of the 2001 Agreement. Rather, the  
5 core of their dispute is whether, by refusing to arbitrate in this  
6 district but professing a willingness to arbitrate elsewhere,  
7 Defendants have "refused" to arbitrate under the meaning of Section  
8 4, thereby entitling Moving Plaintiffs to file the instant Motion.  
9 Plaintiffs argue that Defendants' conduct constitutes a "failure,  
10 neglect, or refusal" to arbitrate under Section 4, and that this  
11 Court is therefore required by Section 4 to compel arbitration in  
12 this district. Defendants disagree, arguing that their willingness  
13 to arbitrate elsewhere precludes a finding that they have "refused"  
14 to arbitrate and renders the Motion premature. Defendants also  
15 argue that Moving Plaintiffs failed to follow the proper procedure  
16 for initiating arbitration under the 2001 Agreement, and that  
17 Moving Plaintiffs "have effectively withdrawn from this action  
18 pursuant to this Court's Decertification Order." Opp'n at 15. For  
19 the following reasons, the Court agrees with Moving Plaintiffs.

20 manifesting an intention not to arbitrate the subject matter of the  
21 dispute." The Third Circuit imported the "unequivocal refusal to  
22 arbitrate" standard from § 301(a) of the Labor Management Relations  
23 Act. Id. at 1067. Defendants cite several orders from district  
24 courts in this circuit that import the "unequivocal failure"  
25 standard from PaineWebber. See, e.g., Gelow v. Cent. Pac. Mortg.  
26 Corp., 560 F. Supp. 2d 972, 978 (E.D. Cal. 2008); Kim v. Colorall  
27 Techs., Inc., No. C-00-1959-VRW, 2000 U.S. Dist. LEXIS 12321, at \*2  
28 (N.D. Cal. Aug. 18, 2000) (incorporating PaineWebber standard while  
mistakenly stating that PaineWebber was a Ninth Circuit case).  
Because the Ninth Circuit has not adopted the "unequivocal refusal"  
standard, and because Plaintiff makes compelling arguments that  
such a standard imported from the NLRA should not apply to the FAA,  
the Court declines to adopt the PaineWebber standard and instead  
adheres to the text of Section 4 itself, which states that a court  
may compel arbitration upon a party's "failure, neglect, or refusal  
to arbitrate."

1           **A. Defendants have "refused" to arbitrate under Section 4**

2           Defendants deny that they are refusing to arbitrate within the  
3 meaning of Section 4 because, although they refuse to arbitrate in  
4 this district, they are willing to arbitrate elsewhere. Defendants  
5 note that they sent letters to Moving Plaintiffs providing the 24  
6 Hour Fitness location at which each Moving Plaintiff last worked  
7 and requesting that each Moving Plaintiff provide a list of at  
8 least three arbitrators or retired judges located in that  
9 geographical area and whom he or she proposed to hear the dispute.  
10 Kloosterman Decl. Ex. F ("Sample Letter"). The letters asked  
11 Moving Plaintiffs to provide the names within fourteen days. Id.  
12 Defendants also note that they expressly stated in a letter to  
13 Plaintiffs' counsel: "Let me be perfectly clear -- 24 Hour Fitness  
14 has not refused to arbitrate your clients' claims." Kloosterman  
15 Decl. Ex. G ("May 2, 2011 Kloosterman Letter").

16           Defendants do not expressly state their position as to where  
17 the arbitrations should occur. However, based on the letters they  
18 sent to Moving Plaintiffs, Defendants apparently take the position  
19 that each Moving Plaintiff's claims should be arbitrated in the  
20 geographical area where the Moving Plaintiff last worked for 24  
21 Hour Fitness, as provided in the 2005 and 2007 Agreements. Moving  
22 Plaintiffs argue that Defendants' rejection of their demands to  
23 arbitrate in this district constitutes a refusal to arbitrate under  
24 Section 4, regardless of whether Defendants are willing to  
25 arbitrate in some other venue. Both logic and precedent compel the  
26 Court to agree with Moving Plaintiffs.

27           In Bauhinia Corporation v. China National Machinery and  
28 Equipment Import and Export Corporation, 819 F.2d 247, 250 (9th

1 Cir. 1989), the Ninth Circuit addressed what should be done when  
2 the parties to an arbitration agreement leave open the question of  
3 where arbitration should occur. The contract at issue contained  
4 the following two provisions relating to arbitration venue:

5 In case an arbitration is necessary and is to be held in  
6 Peking, the case in dispute shall then be submitted for  
7 arbitration to the Foreign Trade Arbitration Commission of the  
China Council for the Promotion of International Trade,  
Peking . . .

8 In case the Arbitration is to take place at (BLANK) either  
9 party shall appoint one arbitrator, and the arbitrators thus  
appointed shall nominate a third person as umpire, to form an  
10 arbitration committee. The award of the Arbitration Committee  
shall be accepted as final by both Parties. The Arbitrators  
11 and the umpire shall be confined to persons of Chinese or  
(BLANK) Nationality.

12 Id. at 248. When the defendant, a Chinese entity, filed a motion  
13 in the Eastern District of California seeking to compel arbitration  
14 in China, the court granted the motion but ordered that the  
15 arbitration occur in the Eastern District of California. Id. The  
16 defendant appealed, arguing that the court had overridden the  
17 parties' choice of arbitrator. Id. at 249. Noting the strong  
18 federal policy in favor of arbitration, and the fact that Section 4  
19 only authorizes a district court to order arbitration in its own  
20 district, the Ninth Circuit affirmed, stating: "[t]he contracts  
21 left the location open. The judge gave the parties an opportunity  
22 to resolve the matter themselves. When they failed to do so, he  
23 took the only action within his power." Id. at 250.

24 In Capitol Converting Company v. Officine Curioni, No. 87 C  
25 10439, 1989 U.S. Dist. LEXIS 13904, at \*5 (N.D. Ill. Nov. 9, 1989),  
26 the Northern District of Illinois addressed an arbitration  
27 agreement that, like the one at issue here, contained absolutely no  
28 language regarding the location of arbitration. Citing Bauhinian,

1 the court held that the parties' inability to agree on a location  
2 constituted a failure to arbitrate under Section 4 and ordered,  
3 over the defendant's objection, that arbitration proceed in the  
4 Northern District of Illinios. The Court reasoned that "the  
5 inability of the parties to reach agreement on the location of  
6 their arbitration constitutes a 'failure' or 'refusal' to arbitrate  
7 just as much as it would be if the parties had agreed upon a  
8 location for arbitration but then one of them refused to go ahead  
9 with it." Id. "Congress, in drafting the [FAA], was more  
10 concerned with promoting arbitration than with making sure that  
11 arbitration would go forward in some particular place." Id.

12 Defendants do not address Bauhinian or Capitol Converting, and  
13 the Court finds both cases compelling authority on the matter at  
14 hand. Moreover, Defendants' proposed interpretation of Section 4  
15 would defeat the "policy of rapid and unobstructed enforcement of  
16 arbitration agreements" embodied in the FAA. Moses H. Cone Mem'l  
17 Hosp. v. Mercury Constr. Corp., 460 U.S. 1, 23 (1983). If a party  
18 were deemed not to have "refused" arbitration so long as it  
19 expressed a willingness to arbitrate in some venue somewhere, then  
20 a valid arbitration agreement could be rendered meaningless by the  
21 parties' inability to settle on a mutually agreeable location, and  
22 courts would be powerless to intervene. For example, Defendants  
23 here could file motions to compel arbitration in various other  
24 districts, to which Moving Plaintiffs could respond that they would  
25 be happy to arbitrate but only in this district. A state of  
26 paralysis would result in which Moving Plaintiffs' claims could  
27 never be adjudicated until one party caved to the other's venue  
28 demands.



1 Accordingly, the Court finds that Defendants' rejection of  
2 Moving Plaintiffs' arbitration demands constitutes a failure to  
3 arbitrate under Section 4.

4 **B. Defendants' Remaining Arguments Are Unavailing**

5 Defendants next argue that Moving Plaintiffs' motion must be  
6 denied because Moving Plaintiffs did not properly follow the  
7 procedure for initiating arbitration set forth in the 2001  
8 Agreement. Defendants cite Cox v. Ocean View Hotel Corp., 533 F.3d  
9 1114, 1122 (9th Cir. 2008) for the proposition that a party's  
10 failure to initiate arbitration in the manner provided for in the  
11 arbitration agreement precludes that party from claiming that the  
12 other side refused to arbitrate.

13 In Cox, the procedure for initiating arbitration was governed  
14 by the Model Employment Arbitration Procedures of the American  
15 Arbitration Association ("AAA"), which provided that the initiating  
16 party must: (1) file a written arbitration demand with the AAA; (2)  
17 provide a copy of the demand to the other party; and (3) include  
18 the applicable filing fee. Id. The initiating party admitted that  
19 it failed to comply with any of those requirements. Id. Invoking  
20 the basic contract law principle that "[b]reach or repudiation of a  
21 contract by one party excuses nonperformance by the other," the  
22 court held that the plaintiff repudiated the arbitration agreement  
23 by failing to follow the initiation procedures and therefore could  
24 not seek to enforce it against the defendant. Id.

25 Here, the 2001 Agreement provides that, in order to initiate  
26 arbitration, a party must submit a written "Request for  
27 Arbitration" to the other party that includes: (1) a description of  
28 the dispute; (2) names and contact information of witnesses with

1 knowledge of the dispute; and (3) the relief requested. 2001  
 2 Agreement at 1-2. Moving Plaintiffs served copies of their demands  
 3 for individual arbitration on Defendants at the same time they  
 4 filed the demands with JAMS. Kloosterman Decl. ¶ 2. Each demand  
 5 contained a detailed description of the case, including the relief  
 6 sought. See Sample Demand. The demands do not include the names  
 7 and contact information of witnesses.

8 The Court finds that by serving the demands on Defendants,  
 9 Moving Plaintiffs substantially complied with the procedures for  
 10 initiating arbitration in the 2001 Agreement. Unlike in Cox, where  
 11 the plaintiff failed to comply with any of the initiation  
 12 procedures, here Moving Plaintiffs complied with two of three  
 13 requirements. Their failure to comply with the third requirement  
 14 by providing names of witnesses was certainly not prejudicial to  
 15 Defendants given the extensive discovery that has occurred during  
 16 the five-year lifespan of this case. Thus, the Court finds that  
 17 Moving Plaintiffs failure to include a list of witnesses in their  
 18 arbitration demands is not a material breach of the 2001 Agreement  
 19 that would preclude Moving Plaintiffs from enforcing the Agreement  
 20 against Defendants.<sup>5</sup>

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22 <sup>5</sup> Defendants also contend that "it is improper for Named Plaintiffs  
 23 to seek to compel arbitration on a collective or class basis"  
 24 because the 2001 Agreement precludes class-wide arbitration. Opp'n  
 25 at 13. Because Defendants refer to "Named Plaintiffs" instead of  
 26 "Moving Plaintiffs," it is unclear if Defendants still assert this  
 27 argument despite Plaintiffs' amendment to their Motion reducing the  
 28 number of claimants from 983 to sixteen. Regardless, the demands  
 submitted to JAMS are clearly labeled "Demand and Claim for  
Individual Arbitration." Sample Demand (emphasis added).  
 Moreover, counsel for Defendants stated after receiving the demands  
 "[w]e are pleased that [claimants] have elected to proceed with  
individual arbitration under the terms of each individual's  
 arbitration agreement . . . ." Kloosterman Decl. Ex. B (emphasis

1        Lastly, Defendants argue that that Moving Plaintiffs "have  
2 effectively withdrawn from this action pursuant to this Court's  
3 Decertification Order." Opp'n at 15. They base this argument on  
4 the Court's statement in its Decertification Order that "[t]he  
5 named Plaintiffs have the option of withdrawing from the instant  
6 action and seeking resolution of their claims by arbitration  
7 pursuant to their arbitration agreement with Defendants, or  
8 proceeding to trial before this Court . . . . They shall notify  
9 the Court within 60 days of whether they wish to proceed to trial."  
10 Decert. Order at 41.

11        The Court finds that Moving Plaintiffs did comply with the  
12 Decertification Order. On April 25, 2011, Plaintiffs filed a  
13 statement informing the Court that they had elected to pursue  
14 arbitration of their claims, but they did not withdraw from the  
15 action. ECF No. 436. Defendants misconstrue the Court's  
16 Decertification Order to require that Moving Plaintiffs' claims be  
17 automatically dismissed in the event that they opt to pursue  
18 arbitration. While it is true that Moving Plaintiffs had the  
19 option of withdrawing from the instant action and continuing to  
20 pursue their claims through arbitration, by no means was withdrawal  
21 from this action a prerequisite to pursuing arbitration. The  
22 Court's Decertification Order does not state otherwise.

23        ///

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27  
28        added). Accordingly, there is no basis for Defendants' claim that  
Plaintiffs seek impermissible collective arbitration.

1 **V. CONCLUSION**

2 For the foregoing reasons, the Court GRANTS the Amended Motion  
3 to Compel Arbitration filed by Moving Plaintiffs Gabe Beauperthuy,  
4 John Davidsson, Lindsay D'errico, Anne Dillon, Nathaniel Fennell,  
5 Patrick A. Frey, Heidi Gabalski, David L. Guy, Nathaniel Hoelk,  
6 David Kaipi, Andrew W. Newcomb, Steve Orrico, Adam Sherrill, Evan  
7 Sooper, Kimberly S. Struble, and Christopher Vincent against  
8 Defendants 24 Hour Fitness USA, Inc. and Sport and Fitness Clubs of  
9 America, Inc.

10 The Court ORDERS that the Moving Plaintiffs' claims shall be  
11 arbitrated here in the Northern District of California.  
12 Additionally, the Court ORDERS the parties to meet and confer to  
13 determine whether the arbitrations shall proceed at JAMS, Inc., or  
14 with another arbitration service within this district. Within  
15 thirty (30) days of this Order, the parties shall notify the Court  
16 of when and where the arbitrations shall commence.

17  
18 IT IS SO ORDERED.

19  
20 Dated: December 2, 2011

21   
22 UNITED STATES DISTRICT JUDGE  
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